

RANKING TOOL 2019: Calhoun County MI-514	5	4	3	2	1
1. Spending	Demonstrates draws against grant that are consistent in amount and timing. Funds are completely spent by year end and no funds were recaptured.	Demonstrates draws against grant that are consistent in amount and timing. <25% of grant was recaptured.	Demonstrates draws against grant that are consistent in amount and timing. Between 25-75% of grant was recaptured.	Demonstrates draws against grant that are inconsistent in amount and timing. >75% of grant was recaptured.	Does not provide evidence of draws against grant. Did not spend any funds.
2. Review of Independent Audit	No independent audit findings were reported.	Audit findings do not indicate misconduct and led to demonstrated process improvement.	Audit findings do not indicate misconduct and did not result in process improvement.	Audit findings indicate misconduct that may result in recapturing of funds.	Audit findings indicate misconduct that resulted in recapturing of funds or audit not completed.
3. HUD Monitoring	No HUD monitoring findings were reported.	HUD monitoring findings resulted in process improvement and have been submitted to HUD and approved.	HUD monitoring findings resulted in process changes that have been submitted to HUD for approval.	HUD monitoring findings resulted in process changes that were submitted to HUD and not approved.	HUD monitoring findings resulted/will result in recapturing of HUD funds.
4. Timeliness of HUD Annual Performance Report submission (APR)	APR submitted within 30 days of project end.	APR submitted within 60 days of project end.	APR submitted within 90 days of project end.	APR submitted within 120 days of project end.	APR submitted greater than 120 days of project end.
5. HUD Project Performance Measures	Project met all performance measures.	Project met all performance measures given a 5% adjustment.	Project met 2 of 3 (2/3) performance measures.	Project met 1 of 3 (1/3) performance measures.	Project did not meet any performance measures.
6. Service Delivery for Special Populations (Victim Services, Chronic Homeless, Veterans, Youth, LGBTQ, Individuals with Disability, Families with children).	Project serves all 7 special populations	Project serves 6 of 7 special populations.	Project serves 5 of 7 special populations.	Project serves 4 of 7 special populations.	Project serves 3 or fewer special populations.
7.CoC Membership Involvement	Agency is involved in 5 or more on-going CoC related initiatives.	Agency is involved in 4 on-going CoC related initiatives.	Agency is involved in 3 on-going CoC related initiatives.	Agency is involved in 2 on-going CoC related initiatives.	Agency is involved in 1 or fewer on-going CoC initiatives.
8. Utilization Rate	Program utilized ≥86% available slots/beds.	Program utilized 86%<76% available slots/beds.	Program utilized 76%<66% available slots/beds.	Program utilized 66%<56% available slots/beds.	Program utilized <56% available slots/beds.
9. Review Length of Stay	0-6 months	6-12 months	12-18 months	18-24 months	2-5 years
10. Permanent Housing Destinations	≥80% exit to permanent housing destination or remain in PSH project.	80%<70% exit to permanent housing destination or remain in PSH project.	70%<60% exit to permanent housing destination or remain in PSH project.	60%<50% exit to permanent housing destination or remain in PSH project.	Less than 50% exit to permanent housing destination or remain in PSH project.
11. Increase in Income (from all sources)	≥30% increase income at end of operating year or at exit.	30%<25% increase income at end of operating year or at exit.	25%<20% increase income at end of operating year or at exit.	20%<15% increase income at end of operating year or at exit.	Less than 15% exit with increased income at end of operating year or at exit.
12.HMIS data entry performance (unduplicated client records, null or missing data, do not count client refused)	Project has less than 10% missing data.	Project has between 11%-25% missing data.	Project has between 26%-50% missing data.	Project has between 51%-75% missing data.	Project has over 75% missing data.
13. Leveraging Mainstream Resources – Demonstrate Process that links client to community resources	Project demonstrates a referral process that identifies barriers and links clients to community resources.	Project demonstrates development of a referral process that identifies barriers and links clients to community resources.	Project has community resource fliers and information available for clients but does not assist with linking clients to resources.	Project is aware of community resources and recognizes the need for a referral process that connects clients to those resources.	Project is not aware of community resources and/or does not link clients with community resources.
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14. Housing Stability (HUD goal)	Project provides Permanent Supportive Housing Beds.	Project provides Rapid Rehousing Beds.	Project provides rent and/or rental deposit that results in permanent housing destination at exit.	Project provides direct housing search assistance including referrals to financial assistance.	Project provides resources for housing search but does not provide direct assistance or referrals.
15. Increase Earned Income (HUD goal)	Project is a direct provider of wages to clients.	Project provides referrals to employers that result in immediate earned income.	Project provides referrals to employers/employment search assistance that may result in earned income.	Project provides resources such as computers and job postings but does not provide direct assistance or referrals for earned income.	Project does not provide resources or direct assistance related to employment search and earned income.
16. Increase Unearned Income (HUD goal)	Project is a direct provider of unearned income to clients.	Project provides assistance to complete necessary documents	Project provides referral to agency that provides direct assistance to complete	Project provides resources such as applications and contact information but does not provide	Project does not provide resources/referral or direct assistance related to

		that results in increased unearned income.	documents related to increased unearned income.	direct assistance/referral related to increasing unearned income.	increasing unearned income.
17. Increase Non-Cash Benefits (HUD goal)	Project is a direct provider of non-cash benefits to clients.	Project provides assistance to complete necessary documents that results in increased non-cash benefits.	Project provides referral to agency that provides direct assistance to complete necessary documents related to increased non-cash benefits.	Project provides resources such as applications and contact information but does not provide direct assistance/referral related to increasing non-cash benefits.	Project does not provide resources/referral or direct assistance related to increasing non-cash benefits.
18. Provides a Housing First Approach - prioritizes rapid placement and stabilization in permanent housing that does not have service participation requirements or preconditions (barriers such as sobriety or minimum income) (HUD goal)	Project demonstrates barrier free entry and does not have service participation requirements or preconditions	Project demonstrates barrier free entry and has service participation requirements or preconditions.	Project demonstrates 1 barrier to entry and has service participation requirements or preconditions.	Project demonstrates 2 barriers to entry and has service participation requirements or preconditions.	Project demonstrates greater than 2 barriers to entry and has service participation requirements or preconditions.
19. Provides a Coordinated Assessment System (HUD goal)	Project demonstrates an assessment system of client needs and prioritization of assistance/referral.	Project demonstrates an assessment system of client needs but does not prioritize assistance/referral based on this assessment.	Project demonstrates a prioritization system/referral process that is not based on assessment of client needs.	Project is developing a prioritization system that is based on assessment of client needs.	Project does not provide an assessment system of client needs and prioritization of assistance.
Bonus Points: 7/2019	*Permanent Supportive housing (PSH) is a HUD priority since it provides housing to those who have the highest needs. Please give any PSH projects an extra 5 pts.	*Transitional housing is a HUD Priority since it provides housing for those with the highest needs. Please give any TH projects extra 2 pts.	*Centralized & Coordinated Entry is a HUD priority. Please give an extra 3 points to the Entry project responsible for the initiation of the housing plan and the assessment of clients for PSH and Housing Choice Vouchers.	*Rapid Rehousing is a HUD priority since it rapidly moves people into permanent housing. Please give any RR project an extra 4 points.	*Project reallocated funds to meet HUD goals. Please give any project that has reallocated funds an extra 2 points.